

## Message Text

LIMITED OFFICIAL USE

PAGE 01 STATE 072525

12

ORIGIN COME-00

INFO OCT-01 NEA-10 ISO-00 EB-11 RSC-01 /023 R

66603

DRAFTED BY: COM/OED/OBOD/OPE?DXOEE

APPROVED BY: EB/OCA/REP:MWDONOVAN

COM/OED/OBOD/RECOHEN, DIRECTOR

STATE/NEA/TUR/HKIRBY

----- 033469

R 101652Z APR 74

FM SECSTATE WASHDC

TO AMEMBASSY ANKARA

LIMITED OFFICIAL USE STATE 072525

E.O. 11652: N/A

TAGS: BEXP, TU

SUBJ: SNOW REMOVAL EQUIPMENT FOR TCDDY

1. EXECUTIVE V.P. OF SNOWBLAST CORPORATION IN DENVER, COLORADO VISITED COMMERCE TO EXPRESS CONCERN AND TO SEEK ASSISTANCE REGARDING THEIR BID FOR FIVE UNITS OF RAILROAD SNOW REMOVAL EQUIPMENT (RR-7,000) AT A UNIT PRICE OF US \$237,000. TOTAL PACKAGE WITH SPARE PARTS APPROXIMATELY US\$1.5M AND SUBSTANTIAL AMOUNT FOR THIS SMALL FIRM. SNOWBLAST IS SOLE U.S. COMPETITOR FOR THIS PROJECT.

2. RECENT VISIT BY SNOWBLAST PERSONNEL TO TURKEY INDICATES THAT BEIL HACK OF GERMANY APPARENT LEADER IN COMPETITION IN SPITE OF \$40,000 PRICE DIFFERENTIAL OVER SNOWBLAST BID. SNOWBLAST ALLEGES THAT KICKBACKS BY GERMAN FIRM ARE SUSPECTED AND SPECIFICATIONS HAVE BEEN CHANGED TO FAVOR OF BEIL HACK.

3. REQUEST EMBASSY ASSIST IN VERIFYING FOREGOING IF POSSIBLE AND INTERCEDE IN SECURING FAIR AND EQUITABLE TREATMENT FOR U.S. FIRM AS DEEMED APPROPRIATE. COMMENTS AND RECOMMENDATIONS SOLE BE APPRECIATED. KISSINGER

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NNN



## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 10 APR 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** MorefiRH  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1974STATE072525  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** COM/OED/OBOD/OPE  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D740083-0327  
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**Handling Restrictions:** n/a  
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**Office:** ORIGIN COME  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
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**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** MorefiRH  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 27 AUG 2002  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <27 AUG 2002 by WorrelSW>; APPROVED <11-Sep-2002 by MorefiRH>  
**Review Markings:**

Declassified/Released  
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EO Systematic Review  
30 JUN 2005

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** SNOW REMOVAL EQUIPMENT FOR TCDDY  
**TAGS:** BEXP, TU  
**To:** ANKARA  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005